Marshall Medical Center
Annual Report and Plan for Community Benefit
November 1, 2021 – October 31, 2022

Submitted to:
Department of Health Care Assessment and Information (HCAI)
Accounting and Reporting Systems Section
Sacramento, California
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About Marshall Medical Center

Marshall Medical Center (Marshall) is an independent, nonprofit community health care provider located in the heart of the Sierra Foothills between Sacramento and South Lake Tahoe. Marshall Medical Center includes Marshall Hospital, a fully accredited acute care facility with 111 beds located in Placerville; outpatient facilities in Cameron Park, Placerville, El Dorado Hills and Georgetown; primary care physicians and specialists; and community health and education programs. Marshall has approximately 190 affiliated physicians and a team of more than 1,600 employees providing quality health care services to more than 175,000 residents of Western El Dorado County.

At the Marshall Hospital and other clinic campuses in Placerville, health services include:

- Birth Center
- Cancer Center
- Cardiac Rehabilitation
- Cardiac services
- Diagnostic imaging services
- Emergency Department/Level III Trauma Center
- Intensive Care/Critical Care Unit
- Laboratory
- Outpatient Occupational Therapy
- Outpatient Physical Rehabilitation
- Outpatient Speech Therapy
- Outreach services to the homeless and other vulnerable populations
- Palliative Care
- Respiratory Care
- Surgery (outpatient and inpatient)
- Wound Care

Awards

Marshall Medical Center was the recipient of a number of awards and accolades in 2022:

- Joint Commission’s Gold Seal of Approval for Accreditation, a symbol of a health care organization’s commitment to providing safe and quality patient care and Advanced Certification as a Primary Stroke Center.
- Ranked as one of the top 100 Rural Community Hospitals by Chartis Center for Rural Health.
- Named among the top 2% of the 6,000 hospitals in the country for patient safety and quality by the digital platform Money, in partnership with The Leapfrog Group. Marshall was only one of ten hospitals in California to make the list.
- BETA Healthcare Group, the largest professional liability insurer of hospitals on the West
Coast, determined Marshall met the requirements for Quest for Zero: Excellence in Obstetrics, for the fourth time in a row.

- American Heart Association’s Stroke Gold Plus with Honor Roll Elite and Target: Type 2 Diabetes Honor Roll.
- Named by California Health and Human Services, along with Cal Hospital Compare, for excellence in Opioid Care, Maternity and Patient Safety.
- Leapfrog Top General Hospital and Hospital Safety Grade “A” for Fall 2022.
- American College of Emergency Physicians’ E-QUAL Honor Roll for top performance and most improvement in certain measures.
- Since 2009, the American Diabetes Association has recognized the Diabetes and Nutrition Education program for diabetes self-management education and support.
- Accreditation by the Commission on Cancer (CoC), a quality initiative program of the American College of Surgeons (ACS), for comprehensive patient-centered cancer care.
- Designated Baby-Friendly Hospital® by the World Health Organization and UNICEF.
Vision, Mission, and Values

Vision
We are a cohesive healthcare team that partners in delivering exceptional quality, access and value in all we do.

Mission
Marshall Medical Center proudly serves the Western slope of El Dorado County. Our mission is to improve the health of our community and offer services of superior value and quality, centered on the goals and needs of our patients. We strive to deliver service that exceeds our patients’ expectations.
Values
We at Marshall have dedicated our lives to healing, the prevention of illness and the promotion of wellness, working with chronically ill patients to help them live optimally within the limits of their condition. The Marshall community – employees, medical staff, volunteers, and leadership – embrace the following values:

● Our patients come first
● We respect privacy and confidentiality
● We are committed to our colleagues
● We are willing to change
● We uphold a professional work ethic
● We value communication
● We ensure a safe and clean environment

Governance
The Marshall Hospital Corporation was founded in 1956 and continues to operate as a nonprofit, public benefit corporation. Marshall is organized without any intention of monetary gain to any person, persons or corporation. Marshall uses its funds for upgrading programs, purchasing new equipment and developing medical services that provide for the healthcare needs of the community.

The Marshall Medical Center Board of Directors is a volunteer group of community members who provide their time and experience to set policies, maintain Marshall’s financial stability and make decisions that affect the future of the organization.

Board of Directors
George Nielsen, Chair
Sean Anderson, MD, Chief of Staff
Tom Cumpston, Secretary/Treasurer
Jon Haugaard, Vice Chair
Siri Nelson, Chief Executive Officer
Anna Blair, RN
Gerardo Galang, MD,
Andrea Howard
John R. Knight
Alexis Long, MD
Ed Manansala, Ed.D.
Christeen Reeg
Kim Stoll
Brian Veerkamp
Caring for our Community

For over sixty years, Marshall has worked to promote the community’s health and wellbeing. This report demonstrates tangible ways in which Marshall is fulfilling its mission to promote health improvement and provide health services to our community. In accordance with its Financial Assistance policy, Marshall supports those in the community who cannot afford services, or whose health insurance does not cover all services rendered. In addition, Marshall invests in the community to increase access to health care services and improve community health.

Service Area

Marshall Medical Center is located at 1100 Marshall Way, Placerville, California, 95667. The service area includes 17 ZIP Codes, representing cities or communities in El Dorado County and Amador County (River Pines). The Marshall Medical Center service area is presented below by community and ZIP Code and was determined from the ZIP Codes that reflect a majority of patient admissions from the local geographic area.

<table>
<thead>
<tr>
<th>Geographic Areas</th>
<th>ZIP Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Camino/Apple Hill</td>
<td>95709</td>
</tr>
<tr>
<td>Cool</td>
<td>95614</td>
</tr>
<tr>
<td>Diamond Springs</td>
<td>95619</td>
</tr>
<tr>
<td>El Dorado Hills</td>
<td>95762</td>
</tr>
<tr>
<td>Garden Valley</td>
<td>95633</td>
</tr>
<tr>
<td>Georgetown</td>
<td>95634</td>
</tr>
<tr>
<td>Greenwood</td>
<td>95635</td>
</tr>
<tr>
<td>Grizzly Flats</td>
<td>95636</td>
</tr>
<tr>
<td>Kingsville/Nashville</td>
<td>95623</td>
</tr>
<tr>
<td>Lotus</td>
<td>95651</td>
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<tr>
<td>Pilot Hill</td>
<td>95664</td>
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<tr>
<td>Placerville</td>
<td>95667</td>
</tr>
<tr>
<td>Pollock Pines</td>
<td>95726</td>
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<tr>
<td>Rescue</td>
<td>95672</td>
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<tr>
<td>River Pines</td>
<td>95675</td>
</tr>
<tr>
<td>Shingle Springs/Cameron Park</td>
<td>95682</td>
</tr>
<tr>
<td>Somerset</td>
<td>95684</td>
</tr>
</tbody>
</table>
Community Snapshot
The population of the Marshall service area is 158,730. Children and youth, ages 0-17, are 20.6% of the service area population. 57.9% are adults, age 18-64, and 21.5% of the population are seniors, ages 65 and older. The service area has fewer children, youth and younger adults, and a higher percentage of residents, 45 years and older, than the state.

The largest portion of the population in the service area are White residents (80.1%). 10.6% of the population are Hispanic or Latino residents, 4.3% of the population are Asian residents, 0.8% of the population are Black or African American residents and the remaining 4.2% are American Indian or Alaskan Native residents, Native Hawaiian or Pacific Islander residents, or residents who are some other race, or multiple races.

Among the residents in the service area, 7.9% are at or below 100% of the federal poverty level (FPL). Educational attainment is a key driver of health, and in the hospital service area, 6.0% of adults, ages 25 and older, lack a high school diploma. (Source: Marshall Medical Center 2022 Community Health Needs Assessment.) 3.6% of the population in the service area lack health insurance. North El Dorado County and Pollock Pines are designated as Medically Underserved Areas for primary care (Source: data.HRSA.gov.)
Community Health Needs Assessment
Marshall Medical Center completed a Community Health Needs Assessment (CHNA) in 2022 as required by state and federal law. The CHNA is a primary tool used by Marshall to determine its community benefit plan, which outlines how it will give back to the community in the form of health care and other community services to address unmet community health needs.

The assessment incorporated components of primary data collection and secondary data analysis that focused on the health and social needs of the service area population. The CHNA examined up-to-date data sources for the service area to present community demographics, social determinants of health, health care access, birth indicators, leading causes of death, COVID-19, acute and chronic disease, health behaviors, mental health, substance use, and preventive practices. When applicable, these data sets were presented in the context of El Dorado County and California and compared to Healthy People 2030 objectives.

Targeted interviews were used to gather information and opinions from persons who represent the broad interests of the community served by the medical center. Seventeen (17) interviews were conducted by phone in June 2022. Interviewees included leaders and/or representatives of medically underserved, low-income, and minority populations, local health or other departments or agencies that have current data or other information relevant to the health needs of the community. A survey was distributed to engage community residents. The survey was available in an electronic format. There were 62 surveys collected from June 6 to July 11, 2022.

Significant Health Needs
An analysis of secondary data yielded a preliminary list of significant health needs, which then informed primary data collection. The primary data collection process was designed to validate secondary data findings, identify additional community issues, solicit information on disparities among subpopulations, ascertain community assets to address needs and discover gaps in resources. The identified significant needs included (in alphabetical order):

- Access to care
- Chronic diseases
- COVID-19
- Environmental conditions
- Food insecurity
- Housing and homelessness
- Mental health
- Overweight and obesity
- Preventive practices
- Substance use
- Unintentional injuries
The identified significant health needs were then prioritized with input from the community. The community stakeholders were asked to rank order the health needs according to highest level of importance in the community. Housing and homelessness, mental health, substance use, access to health care and chronic disease were ranked as the top five priority needs in the service area.

The complete CHNA report and the prioritized health needs can be accessed at: https://www.marshallmedical.org/about-us/community-benefit/. We welcome feedback on the Community Health Needs Assessment and Implementation Strategy. To send comments or questions, please contact Dr. Martin Entwistle at mentwistle@marshallmedical.org.
Addressing Priority Health Needs

In FY22, Marshall Medical Center engaged in activities and programs that addressed the priority health needs identified in the FY20-FY22 Implementation Strategy. Marshall Medical Center committed to community benefit efforts that addressed: behavioral health (included mental health and substance use), chronic disease prevention, management, and treatment, and support for the health and welfare of the community. Selected activities and programs that highlight the hospital’s commitment to the community are detailed below.

Access to Behavioral Health Services (Mental Health and Substance Use)
Response to Need

Marshall CARES (Clinically Assisted Recovery & Education Services)
CARES was created to treat opiate use disorder, but it has grown into a clinic focused on support treatment for persons with any substance dependency, including alcohol, tobacco, stimulants, opioids, benzodiazepines, and other sedative hypnotics. Clinic services include comprehensive medication assisted treatment with a physician, counseling, case management and behavioral health support services.

Medication Assisted Treatment (MAT)
Since December 2016, Marshall has participated in a joint effort with the El Dorado Community Health Center (EDCHC) and the California Healthcare Foundation to provide Medication Assisted Treatment (MAT) for opioid addiction. When people present in Marshall’s Emergency Department in withdrawal, they are offered participation in the MAT/ED Bridge program, which includes buprenorphine to alleviate withdrawal symptoms. Through the EDCHC and Marshall CARES, they are also referred to outpatient therapy, where they meet with a doctor within 48 hours. The program includes group sessions, counseling, and social services.

Collaboration
Staff members participate in Assemblyman Kevin Kiley’s Health Council on Homelessness and Mental Health to promote awareness and provide resources for persons experiencing homelessness and individuals suffering from mental health issues in El Dorado County.

Chronic Disease Prevention, Management and Treatment
Response to Need

Population Health
The Marshall Population Health team coordinated the community case services that Marshall delivered, with the objective of strengthening the continuum of care provided to our patients and the community. Driven by primary care providers, and with engagement of clinic staff and specialists, Marshall placed particular focus on screenings for breast cancer, colon cancer and diabetes and met or exceeded its performance targets in all three areas.
Community Care Network (CCN)
The CCN focuses on improving the effectiveness and quality of care for high-risk patients. Marshall’s CCN assists chronically ill patients with health care coordination and management, in-home care, medical supplies, and volunteer health coaches, at no cost to the patient. CCN removes obstacles that often prevent patients from receiving routine and preventive care as well as to prevent the potential need for rehospitalization. This program reduces readmissions and unnecessary emergency room visits. For persons with more complex needs, a team of social workers, LVNs, RN case managers, pharmacists, diabetes educators, dietitians, and physical therapists work with them in their homes to help navigate their paths to improved health and overcome community barriers. In FY22, 5,200 persons were reached through CCN.

Congestive Heart Active Telephone Treatment (CHATT)
The CHATT program helped people manage congestive heart failure. CHATT improved quality of life, reduced CHF complications and helped keep people with CHF out of the hospital. This service included frequent telephone calls from a registered nurse, who specializes in cardiovascular care. In FY22, CHATT served 503 individuals.

Cancer Resource Center
Marshall’s Cancer Resource Center provided classes, support groups and services. Services were available to anyone impacted by cancer in El Dorado County. In FY22, the Cancer Resource Center aided 400 individuals:
- Completed 185 nutrition consults/services and 122 psychosocial distress and nutrition screenings.
- Provided 370 navigation consultations and 235 social work consultations.
- Transportation is a well-known barrier to health care, especially in rural areas. The Cancer Resource Center provided 130 round trip rides as well as provided 275 persons with gas cards.
- The Wig Bank served 26 persons.
- provided 42 no-cost mammograms.
- Provided 195 Psychosocial distress and nutrition screenings.
- 266 individuals received social work consults or services.

Health Education
In FY22, Marshall reached 343 community members with the following community health education sessions:
- Joint replacement education
- Smoking cessation education
- Mental Health First Aid
- Alzheimer’s and dementia education
- Bariatric surgery education
• Fall prevention awareness
• Matter of Balance classes

Diabetes and Nutrition Education
Healthy Living classes were provided monthly. These free virtual classes, led by a nurse, provided information on the basics of diabetes self-management. Classes included: Understanding Diabetes and Planning for Success and Healthy Eating for Diabetes.

In addition, Marshall provided tele-visits for the Diabetes in Pregnancy Program, a gestational diabetes program. Participants learned about nutrition and meal planning, controlling blood sugar, exercise and emotional support resources.

Support Groups
Support groups were offered to community members through online options, including Zoom. The support groups included: breast cancer, ostomy, and prostate cancer.

Support for the Health and Welfare of the Community
Response to Need
Financial Aid and Health Insurance Assistance
Provided financial assistance through free and discounted care for health care services, consistent with Marshall Medical Center’s financial assistance policy. Offered assistance to enroll in public health insurance programs.

Transportation and Other Medical Needs
Provided transportation to persons who could not afford transportation to or from medical services and appointments. For persons living in poverty, the hospital provided medications and assisted living services.

Community Health Library
Marshall’s Community Health Library contains over 5,000 resources, which were made available at no charge for use by community residents. Staff librarians also conducted medical topic searches for community members. In FY22, 276 community members accessed these services.

Stop the Bleed
Marshall trained staff members as instructors to educate community members to treat injuries caused by home accidents, motor vehicle accidents, active shooters, bombings, and work-related injuries. In FY22, Marshall staff instructors trained 280 El Dorado County residents, including students and teachers at local schools on wound packing and tourniquet application.
Fall Prevention
Provided community presentations and screenings in areas of physical therapy, vestibular rehab, medication review, blood pressure screenings, and a home safety review. In FY22, 200 community members were served.

Case Management and Social Services
Marshall Case Management and Social Services worked on behalf of persons experiencing homelessness and assisted them with finding shelter, transportation, clothing and rehabilitation. Additionally, the team assisted them to enroll in health insurance and free medication programs and obtain needed medical equipment. In FY22, Marshall assisted 484 individuals experiencing homelessness.

Mobile Medicine/Rural Outreach
Marshall Mobile Medicine/Rural Outreach’s program provided primary care, wound care, and women’s health services in partnership with local organizations. Programs included:
- Mobile services reached homeless camps, cabins in the woods and the elderly in the comfort of their homes who were inhibited by a lack of transportation or other means and were challenged to meet the expectations of a traditional office visit.
- Multi-Visit Patients (MVP) identified the highest utilizers of the Emergency Department that could have been proactively managed at an outpatient/community outreach capacity.
- Clinical services were provided on library campuses throughout the county.
- Working with Upper Room, a local organization that supports the elderly, low income and unsheltered individuals, the outreach program provided wound care, supported medication adherence, took vital signs, provided referrals and health education, called providers with clients, established primary care appointments, scribing for health insurance coverage documents, and offered psychiatric support.

Care Coordination for Vulnerable Populations (CCVP)
Care Coordination for Vulnerable Populations (CCVP) served the unsheltered homeless, the elderly, women and Latino communities. Programs included a navigation program centered on life skills to decrease avoidable ED visits, decreasing missed medical appointments, and infection control. This work included the establishment of a Community Health Worker program. This program focused on working with volunteers who were already engaged with persons experiencing homelessness and supported them to provide more services.

Community Health Magazine
For Your HEALTH is Marshall’s quarterly magazine, which was widely distributed throughout El Dorado County and available in digital format on the hospital’s website. Topics in FY22 included: general wellness, vaccinations, and disease prevention.
Childbirth Classes
Provided free or low-cost educational classes to the community, including childbirth classes. Classes were self-paced and virtual and were paired with Livestream Q & A sessions. Class topics included: healthy pregnancy, breastfeeding, newborn baby and behavior, soothing techniques, bathing, health and safety skills, and nutrition. 226 community members participated.

Other Community Benefit Services
Marshall Medical Center provided community benefit services in addition to those programs focused on addressing priority health needs.

Health Professions Education
*Definition: education programs for physicians, nurses, nursing students, and other health professionals.*

- A total of 54 Registered Nurse and 6 Family Nurse Practitioner students received precepted training.
- Four pharmacy students received supervised rotations.
- Marshall served as a health education training site for 2 lab technicians, 17 phlebotomists, 17 back office clinical assistants, and 37 paramedic students.

Five scholarships for health professions education were provided to high school students.

Cash and In-Kind Donations
*Definition: funds and in-kind services donated to community groups and nonprofit organizations.*

- Monetary contributions were made to nonprofit organizations that support community benefit efforts and address significant health needs in the community.
- Members of the leadership team contributed time and expertise to local and regional agencies that focused on health improvement and addressing the social determinates of health. Notably, Marshall employees participated in the following organizations, agencies and activities (partial list):
  - American Hospital Association
  - Breastfeeding Coalition
  - California Association of Hospitals and Health Systems
  - California Hospital Association
  - El Dorado Community Health Clinic Board
  - El Dorado EMS Joint Powers Authority
Community Benefit Operations
Definition: direct and indirect costs associated with assigned staff, community health needs assessments, community benefit planning, tracking, reporting, evaluating and operations.

Reported costs included:
- Community benefit staff salary, benefits and expenses
- Administrative support for community benefit
- Completion of the Community Health Needs Assessment
- Community benefit consultants

Community Building Activities
Definition: activities that support community assets by offering the expertise and resources of the hospital organization. These activities may address the root causes of health problems or the determinants of health, such as education, homelessness, poverty and the environment.

Workforce Development
Marshall leadership participated in the El Dorado Union High School District Career Technical Education Advisory Committee, a group of private entities that assist the high school district plan and prepare for technical careers and education offerings. 53 students participated in the Health Career Exploration Day.

Advocacy
Hospital representatives engaged in advocacy efforts that supported the community.

Economic Development
Hospital leaders supported local Chambers of Commerce and focused on issues related to community health and safety.
Financial Summary of Community Benefit

The Medical Center’s community benefit costs comply with Internal Revenue Service instructions for Form 990 Schedule H. Marshall Medical Center provides financial assistance and community benefit services, programs and activities that serve children, adults and seniors. The costs of providing these services are not fully reimbursed. The Hospital’s community benefit costs comply with Internal Revenue Service instructions for Form 990 Schedule H. Costs are calculated using the hospital's cost accounting system.

<table>
<thead>
<tr>
<th>Community Benefit Categories</th>
<th>Net Benefit</th>
</tr>
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<tbody>
<tr>
<td>Financial Assistance¹</td>
<td>$2,461,268</td>
</tr>
<tr>
<td>Unpaid Costs of Medi-Cal²</td>
<td>$23,678,208</td>
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<tr>
<td>Education and Research³</td>
<td>$165,161</td>
</tr>
<tr>
<td>Other for the Broader Community⁴</td>
<td>$3,383,554</td>
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<tr>
<td><strong>Total Community Benefit Provided Excluding Unpaid Costs of Medicare</strong></td>
<td><strong>$29,688,191</strong></td>
</tr>
<tr>
<td>Unpaid Costs of Medicare²</td>
<td>$47,524,869</td>
</tr>
<tr>
<td><strong>Total Quantifiable Community Benefit</strong></td>
<td><strong>$77,213,060</strong></td>
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</tbody>
</table>

¹ Financial Assistance includes traditional charity care write-offs to eligible patients at reduced or no cost based on the individual patient’s financial situation. Financial Assistance or Charity Care does not include costs for patients who had commercial insurance, but could not afford their out of pocket costs.

² Unpaid costs of public programs include the difference between costs to provide a service and the rate at which the hospital is reimbursed.

³ Costs related to the health professions education programs and medical research that the hospital sponsors.

⁴ Includes non-billed programs such as community health education, screenings, support groups, clinics, support services, and community benefit operations.
Community Benefit Plan FY23
Marshall Medical Center continues to implement activities and programs to address the selected priority needs in our service area.

Significant Needs the Hospital Intends to Address
Marshall Medical Center intends to take actions to address the following health needs that were identified in the FY22 CHNA and detailed in the FY23-FY25 Implementation Strategy:
- Housing and homelessness, mental health, substance use, access to health care and chronic disease
- Behavioral health (including mental health and substance use)
- Chronic disease prevention, management, and treatment
- Support for the health and welfare of the community (including access to health care and housing and homelessness)

Behavioral Health (Including Mental Health and Substance Use)
Objective: Facilitate timely access to comprehensive, coordinated services for individuals with behavioral health needs, including mental health, substance use and other identified priorities.

Strategy One
Expand access to services that will impact mental health and behavioral health within El Dorado County
1. Strengthen partnerships with external entities, through consultation and coordinated services planning to target prevention and education and increase support for patients in primary care clinics and the emergency department.
2. Explore how to optimize the use of our behavioral health specialists, including, but not limited to, social workers and clinical psychiatrists.
3. Work to advance the management of persons presenting in the Emergency Department with a mental health crisis by partnering with El Dorado County Mental Health Services and law enforcement agencies and adopting best-practice models to care for this population.
4. Work with community partners to improve access to services for children, youth, and adults with lower acuity behavioral health needs, including counseling and community assistance programs, including exploring how services are structured and funded so that the delivery of services are optimized to make maximum use of the resources available.
5. Marshall will designate a representative to participate in El Dorado County’s Community Health Improvement Plan team(s) to address mental health issues within EDC, including collaborations to enhance transitions of mental health care and expand services to address areas of identified need.
6. Explore the use of telehealth services to increase access to mental, behavioral, and substance use services, and for crisis care and ongoing care.
Strategy Two
Reduce and prevent substance use within El Dorado County.

1. Marshall will expand access to substance use management through Marshall CARES (Clinically Assisted Recovery & Education Services) and its ED Bridge Program to support treatment for persons with substance dependency and coordinate its approach with other agencies in the establishment and maintenance of care.

2. Marshall will build on models it has implemented to support the management of Opioid Use Disorder, to additionally support Alcohol Use Disorder, and those challenged with addictions to methamphetamines and tranquilizers.

3. Partner with community providers to actively work to facilitate access to substance use services in rural areas, in particular those with higher needs, and to support programs that target harm reduction, the removal of stigma, prevention and education, including families and education in schools, with a focus on middle schools and high schools.

4. Evolve the use of Substance Use Navigators (SUNs) to bridge care among emergency departments, clinics, the hospital and the community with the objective of increasing the numbers available to increase access and support the sustained engagement of persons in substance use management programs.

5. Strengthen partnerships with external entities, including El Dorado County Health and Human Services, El Dorado County Behavioral Health, El Dorado Community Health Centers, and the Shingle Springs Health and Wellness Center, through consultation and coordinated services planning in order to expand capacity to provide substance use prevention and treatment services, fill gaps in care and advance education.

6. Designate a representative to participate in El Dorado County’s Community Health Improvement Plan team(s) to address access to substance use prevention and treatment programs within El Dorado County, and in the El Dorado County Opioid Coalition.

7. Work with other providers and agencies to improve the coordination of substance use care and behavioral health care and to include a focus on transitions from jail/hospital/street to home, street, and those experiencing homelessness.

Chronic Disease Prevention, Management and Treatment

Objective: Reduce the impact of chronic diseases on health and increase the focus on chronic disease prevention and treatment.

Strategy One
Prioritize capacity and utilization of disease prevention, management and treatment services.

1. Advance support for population health management to optimize the health and wellbeing of our community through sustainable programs that promote health and will partner with other providers to coordinate program delivery and care.

2. Expand preventive care and care management programs, in particular those identified to
prevent chronic or debilitating conditions and promote health and wellbeing and continue to advance standardized best practice for identified disease management and treatment services and programs.

3. Recruit providers to fill gaps in needed services, including physicians, advanced practice nurses and physician assistants. And work with partners in the community to coordinate the delivery of medical services between provider organizations.

4. Support collaborative disease prevention and health education efforts within the community, including, but not limited to, women’s health events, youth programs, services for seniors and local community task forces.

5. Implement tools that support its mission for population health, including data collection analysis and reporting, health prevention and maintenance, in particular where these will assist in the coordinated delivery of care, track outcomes, support public health initiatives and improve performance.

**Strategy Two**
Provide for an improved continuum of care through care coordination, transitions of care between community and hospital, and communications among the providers serving the community.

1. Actively work with partners in the community to coordinate the care we deliver collectively, fill in gaps in care and improve coordination of services through collaboration and innovation.

2. Marshall will work to support residents living healthy lives in the community, improve transitions of care from the hospital, improve management of admissions and readmissions, improve connections to primary care, and increase access to social and disability support.

3. Work actively with partners to implement community-wide strategies for the homeless, taking into account their health, social and behavioral needs, and making sustainable changes to the health and welfare outcomes for the homeless population.

4. Work with partners in the community to support the older population by improving access to care and the coordination of service delivery, to reduce isolation and support seniors to be healthy and live safely at home.

5. Work to increase access to Advanced Illness Management services to assist persons with complex or life-limiting conditions be more aware of their conditions and make optimal health choices.

6. Work with community partners to develop collaborative systems that share information to better coordinate service delivery for those in need, prevent individuals falling through gaps in care, and track and report progress and performance.

7. Work with community partners to improve access to organized resources detailing the availability of services and accessible by the public and first responders, care givers, teachers, churches, and interested community members.
Support for the Health and Welfare of our Community

Objective: Actively partner to remove identified barriers that impact health and wellness, access to services, and transitions in care.

Strategy One
Identify and coordinate activities that positively impact persons with higher health needs.
1. Partner with community organizations to reduce healthcare disparities and meet the needs of persons challenged to access appropriate care for their needs; in particular those with mental health issues, substance use issues, ethnic minority groups, those of lower socioeconomic status and the homeless.
2. Partner with community leaders and organizations that can secure resources and the commitment to drive positive change for those with more severe health needs.
3. Partner with others in the community to better coordinate delivery of services, access to care and support for the older population with the objective of addressing isolation and supporting seniors to live healthy lives and remain safe at home.
4. Work with partners to support individuals to be healthy and live safely in the community. Targeted activities will include improving the coordination of service delivery, transitions of care and programs that support directly addressing social determinants of health that drive negative outcomes including housing and transportation.
5. Work with partners in the community to develop collaborative systems to share information to better coordinate service delivery to those in need, prevent individuals falling through gaps in care, and to track and report progress and performance.

Strategy Two
Increase access to programs that support prevention and health maintenance.
1. Work with partners in the community to establish a culture of prevention within El Dorado County and target outreach efforts to educate on the value and importance of preventive services, screenings, vaccination and wellness checks. There will be a particular emphasis on those residents who are at higher risk, including children, youth, young adults and seniors.
2. Support the development and/or expansion of care management services, including but not limited to the Community Care Network, vulnerable population outreach, substance use management programs and the Advanced Illness Management team in support of people living healthy lives in the community and reducing the avoidable need for acute care services.
3. Strengthen partnerships with external entities through consultation and coordinated services planning in order to expand external capacity to provide prevention and treatment services, fill gaps in care and advance education.
4. Provide training on diversity and equity that will cover stigmatized conditions such as mental and behavioral health, substance use, sexual orientation, age, socioeconomic status, weight management and homelessness.
**Evaluation of Impact**
Marshall Medical Center is committed to monitoring and evaluating key initiatives to access the programs and activities outlined in this Implementation Strategy. We have implemented a system for the collection and documentation of tracking measures, such as the number of people reached or served, and collaborative efforts to address health needs. An evaluation of the impact of Marshall Medical Center’s actions to address these significant needs will be reported in the next scheduled CHHA.

**Needs the Hospital Will Not Address**
Since Marshall Medical Center cannot directly address all the health needs present in the community, we will concentrate on those health needs that can most effectively be addressed given our areas of focus and expertise. However, and with this in mind and taking existing medical center and community resources into consideration, Marshall will not directly address the remaining health needs identified in the CHNA, including COVID-19, environmental pollution, food insecurity, overweight and obesity, and unintentional injuries. Marshall Medical Center will endeavor to address any prevalent or unanticipated issues that may threaten the health and wellbeing of the community.
Contact Information
Marshall Medical Center
1100 Marshall Way
Placerville, CA 95667
https://www.marshallmedical.org/

Community Benefit Contact
Dr. Martin Entwistle
Associate Chief Medical Officer and Vice President, Population Health & Ancillary Services
mentwistle@marshallmedical.org